



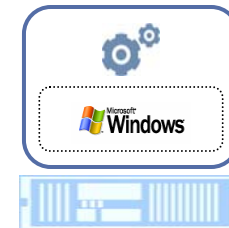
Enterprise-Class Virtualization with Open Source Technologies

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CTO & Founder
Virtual Iron Software
June 14, 2006

Virtualization Overview

Traditional x86 Architecture

- Each server runs single OS
- Typical “one server, one app” model
- Can contribute to low CPU utilization and server sprawl



With Virtualization

- Aimed at delivering
 - Higher CPU utilization
 - Reduction in server sprawl
 - Strong fault and security isolation, VM encapsulation



Server Virtualization Technology

Single OS Image: Virtuozzo, Vservers, Zones

- Group User processes into resource containers
- Hard to get strong isolation

Para-Virtualization: Denali, UML, Xen

- Create new "x86" virtual hw – close to physical, but not identical
- Run multiple modified guest OSes ported to new "x86" virtual hw

Full Virtualization: VMware, VirtualPC, QEMU

- Create identical x86 virtual hw
- Run multiple unmodified guest OSes – no porting required
- x86 is notoriously difficult to virtualize
- Emulation with binary rewrite (VMware)

Native Virtualization: Xen

- Newer x86 CPUs include hardware-assisted virtualization
 - VMX, VTx, VTi from Intel and AMD-V from AMD
- Create identical x86 virtual hw by leveraging hardware-assist
- Hardware support makes full virtualization possible without binary rewrite

Key Benefits of Server Virtualization

Server Consolidation

- Combine underutilized machines without conflict
- Support multiple platforms and environments through software development life cycle

Server Provisioning

- Standardize and quickly provision
- Reduce operational costs

Utility Computing

- Utilize hardware resources as needed – on demand
- Manage hardware like data – cut the ties between software and hardware

Virtualization In the Enterprise

Improve resource utilization, get more out of today's fast industry-standard hardware

Quickly and cheaply set up development, test, and production environments

Recover from failures quickly, reliably and cost-efficiently

Match workloads with available capacity to optimize efficiency and manage SLA's

Automate to reduce manual intervention, human errors, time and labor costs

Virtualization Use

Server Consolidation

Rapid Provisioning

High Availability & Disaster Recovery

Workload Management

Policy-based Automation

Reduced CapEx, Increased Utilization

Reduced Operational Costs

Reduced Cost of HA and DR

Operational Efficiency

Any app, any resource, any time

Business Value

Virtual Iron Software



Founding Premise - Virtualized "Dynamic Infrastructure" for Industry-Standard Servers

- Reduce cost and complexity involved with managing and operating the data center
- Improve manageability, maximize utilization, and increase business agility



Enabling Server Virtualization Based Upon Open Source Technologies

- Open industry standards – Xen hypervisor
- Open source catalyzes adoption of server virtualization



Delivering Enterprise-class Virtualization

- Leverage advance virtualization and management as key enabler for consolidation, utility computing and service-oriented architectures



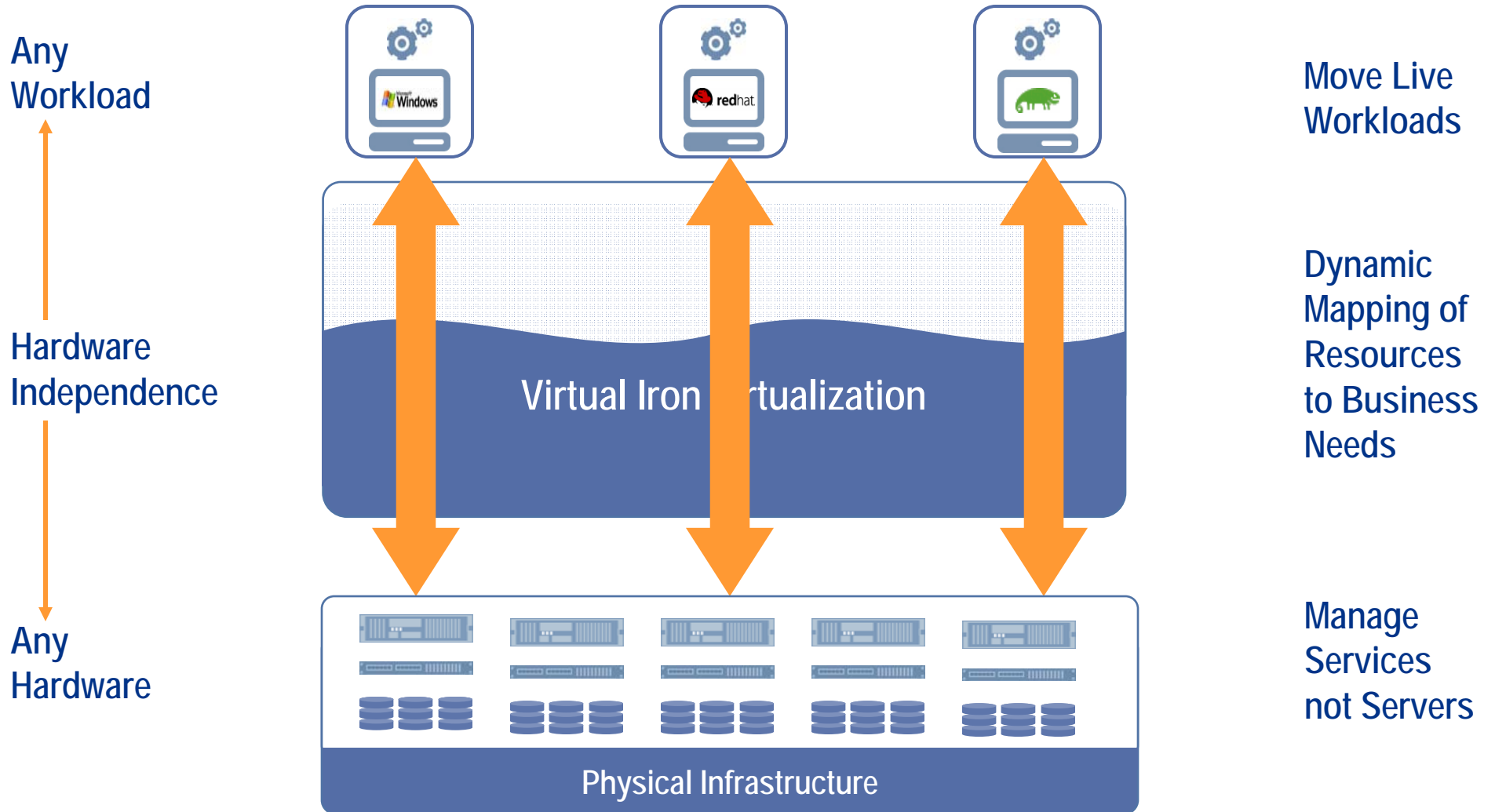
Investors

HIGHLAND
CAPITAL PARTNERS

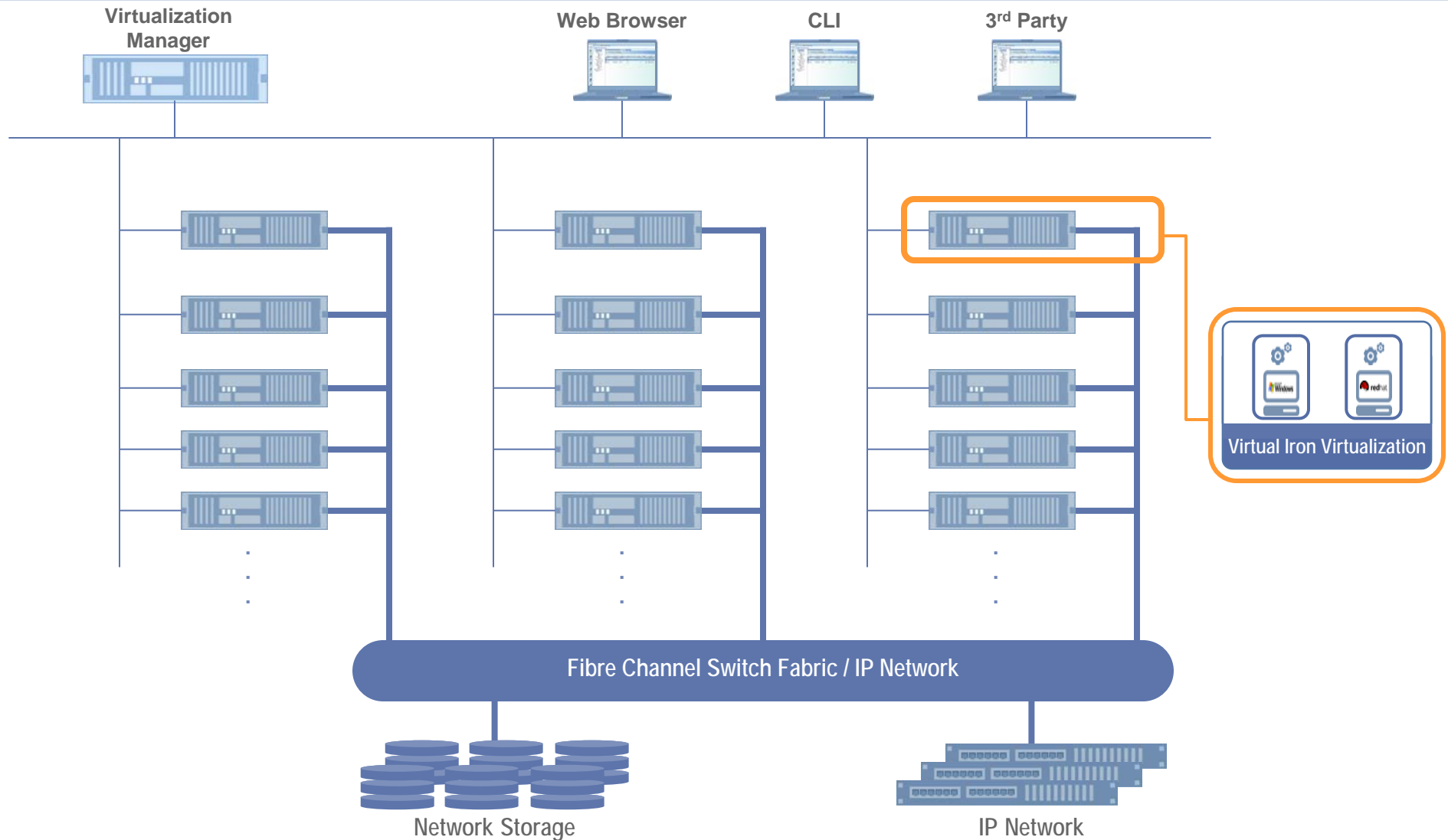
MATRIX
PARTNERS



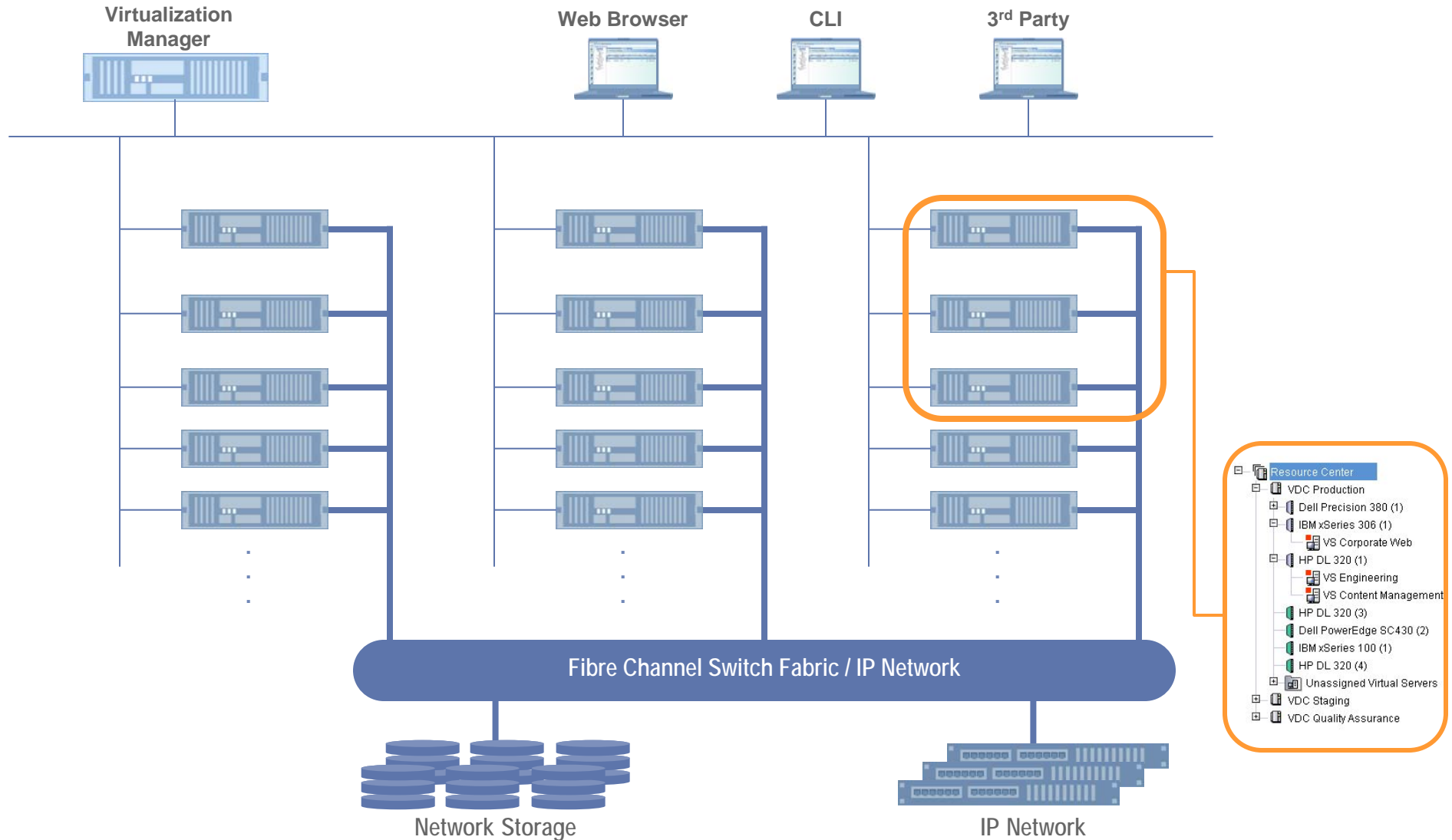
Virtual Iron's Solution - Virtual Infrastructure



Virtual Infrastructure Architecture



Virtual Infrastructure Architecture



Virtual Infrastructure

Create and manage "Software-based" infrastructure instead of "Static, Hardwired"

Centrally manage virtual and physical resources as a shared pool

Policy-based automation

Self-configurable, with auto discovery and provisioning

The screenshot displays the Virtual Iron Virtualization Manager interface. The main window is titled "Virtual Iron Virtualization Manager" and contains a "Resource Center" section. The Resource Center is divided into several panes:

- Summary:** Shows overall resource statistics: 3 VDC's, 13 VS's, 27 Nodes, 54 eth Ports, 54 fc Ports, and 2 Networks.
- Resources:** A tree view showing the hierarchy of Virtual Data Centers (VDCs) and Virtual Servers (VSs). VDCs include Production, Staging, and Quality Assurance, each with associated hardware like IBM xSeries 306 and HP DL 320. VSs include Corporate Web, Memory Test1, and Memory Test2.
- Current Users:** A table showing active users.
- Running Policies:** A table showing the status of automation policies.
- Last 5 Errors:** A table showing recent error messages.

User	Login Time	Machine
admin	Today 02:31:34 PM	10.1.2.239 Ports(...)

Policy	Status	Scheduled For
LiveCluster	Scheduled	Feb 28, 2006

Timestamp	Object	Summary
Feb 28, 2006	Job	Job Internal Error....
Feb 28, 2006	Job	Job Internal Error....
Feb 28, 2006	VC DB	Virtual Computer I...
Feb 28, 2006	Job	Job Internal Error....
Feb 28, 2006	LiveCluster	Policy is in Error

Virtual Infrastructure

Automated Resource Management

- Eliminate need for manual intervention
- Dynamic scaling
- Maintain high level of utilization
- Auto-recovery from failures

Policy-Based Capacity Management

- Monitor system utilization or application performance
- Exceeded thresholds trigger "capacity reconfiguration" rules

The screenshot displays the Virtual Iron Virtualization Manager interface. The main window is titled "Virtual Iron Virtualization Manager" and shows a "Resource Center" view. The left sidebar contains navigation icons for "Resource Center", "Jobs", "Hardware", and "Users". The main area shows a tree view of resources, including "VDC Production", "IBM xSeries 306 (1)", "HP DL 320 (1)", "VS Engineering", "VS Content Management", "VDC Staging", "VDC Quality Assurance", and "Unassigned Virtual Servers". The "VS Engineering" resource is selected, and its configuration page is displayed. The configuration page has tabs for "Summary", "Configuration", "Policy", and "Events". The "Policy" tab is active, showing "VS Engineering" with the following settings:

- Auto-Recovery
- LiveCapacity
- LiveMigrate to obtain more capacity when this virtual server's: CPU % > for minutes.
- LiveMigrate to use less capacity when this virtual server's: CPU % < for minutes.

VirtualIron



Xen-based Virtualization

Virtualization Architecture

Quick Xen 3.0 Overview

Open source hypervisor

- Licensed under the GPL
- Provides secure isolation, resource control and QoS

Supports multiple processor families

- x86, x86-64, ia64 and PPC in varying degrees of maturity

Supports SMP guests

- Not for Hardware Virtual Machines (HVM) domains (Intel VT, AMD-V)

Supports VS migration

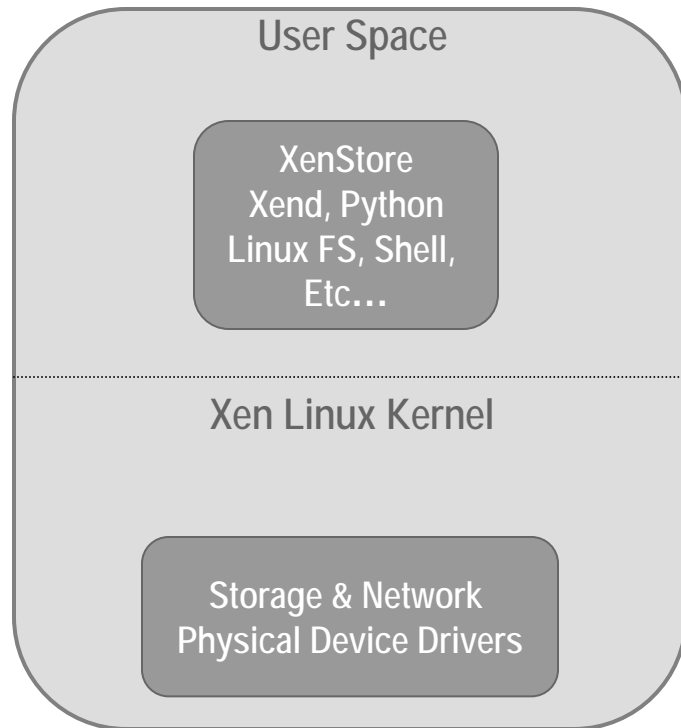
- Not for HVM domains

Widespread hardware support

Xen Architecture

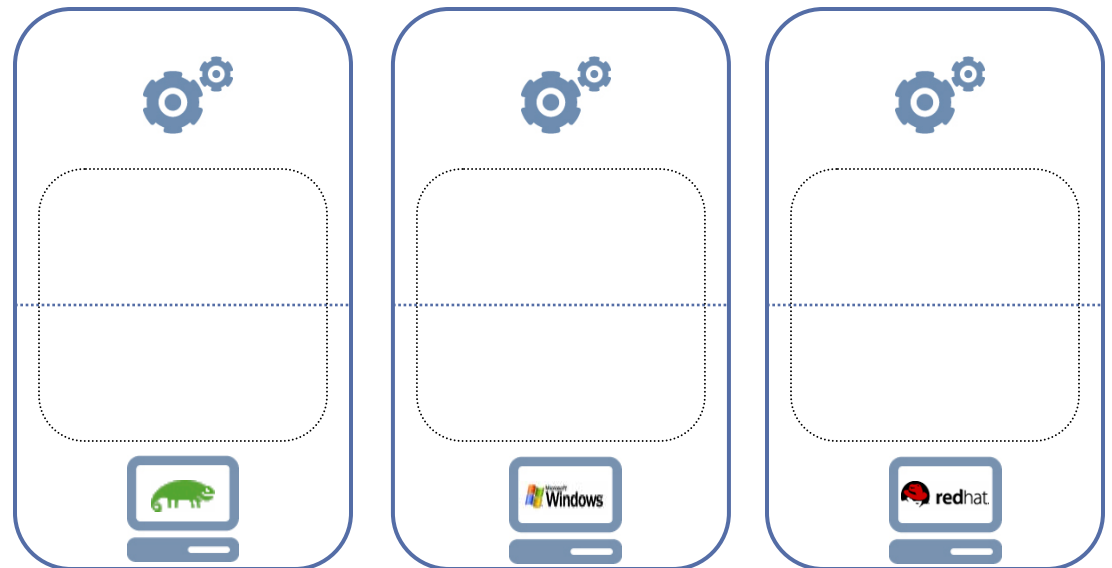
Virtualization Services Partition

Domain 0



Unmodified Operating Systems (32/64-bit)

Domain HVM



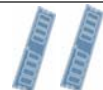
I/O: PIC, APIC

Memory Mgmt

Xen Hypervisor (64-bit)

Scheduler

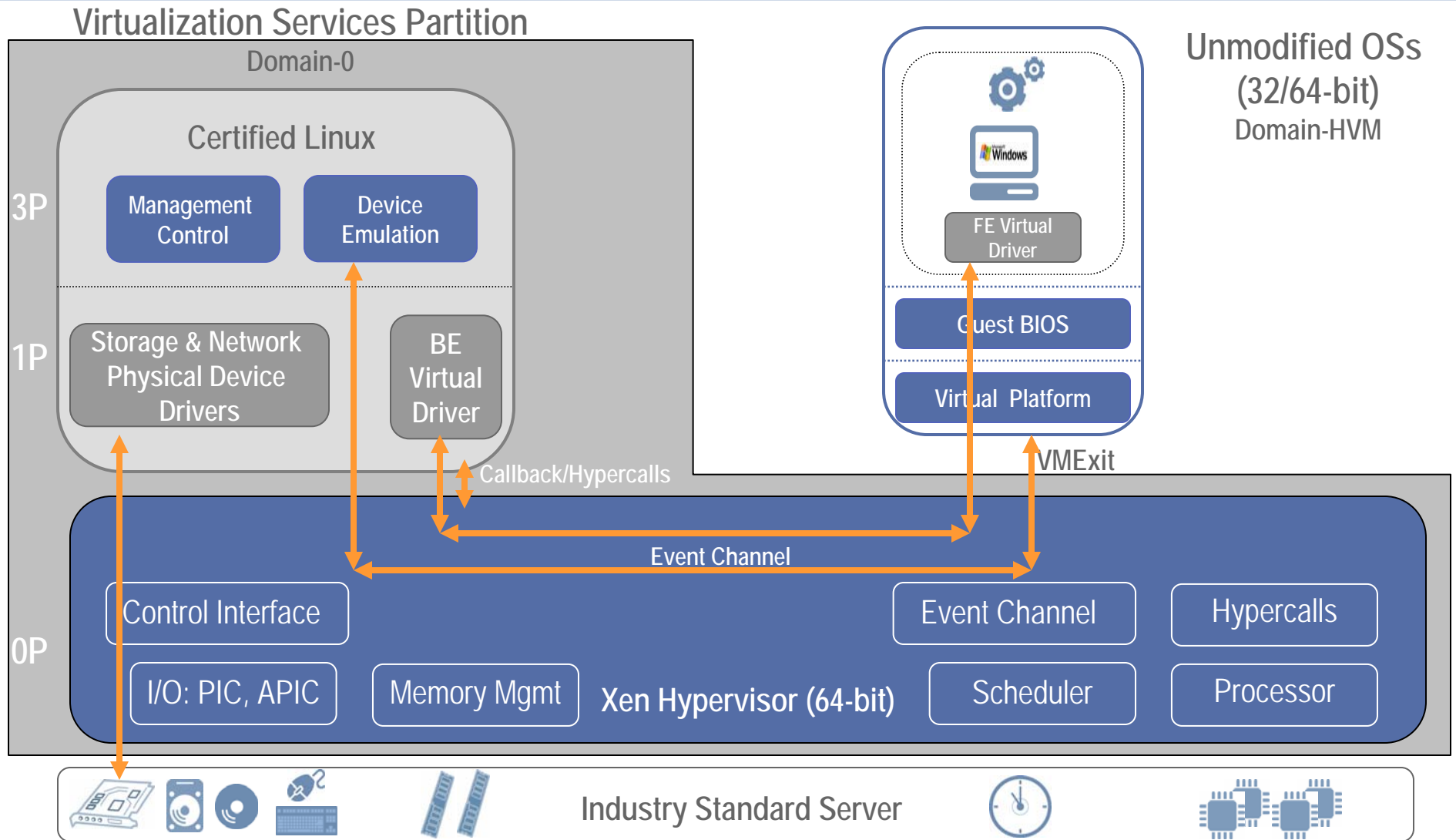
Processor



Industry Standard Server



I/O Architecture



I/O Architecture – Front-ends and Back-ends

Domain-0 runs the back-end of the device, which is connected to each domain's front-end for that device

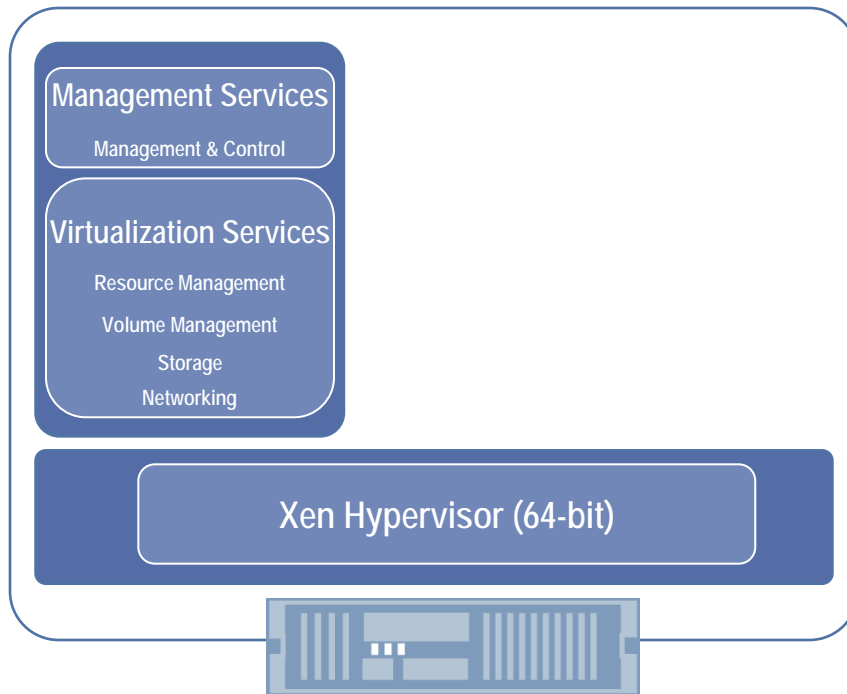
- netback, netfront for network devices (NICs)
- blockback, blockfront for block devices

Back-ends and front-ends communicate at a high level device abstraction - block class, network class, etc.

The domain doesn't care what kind of block device it's talking to, only that it looks like a block device

Ultimately, all communication between front-ends and back-ends happens in memory

Virtualization & Management Stack



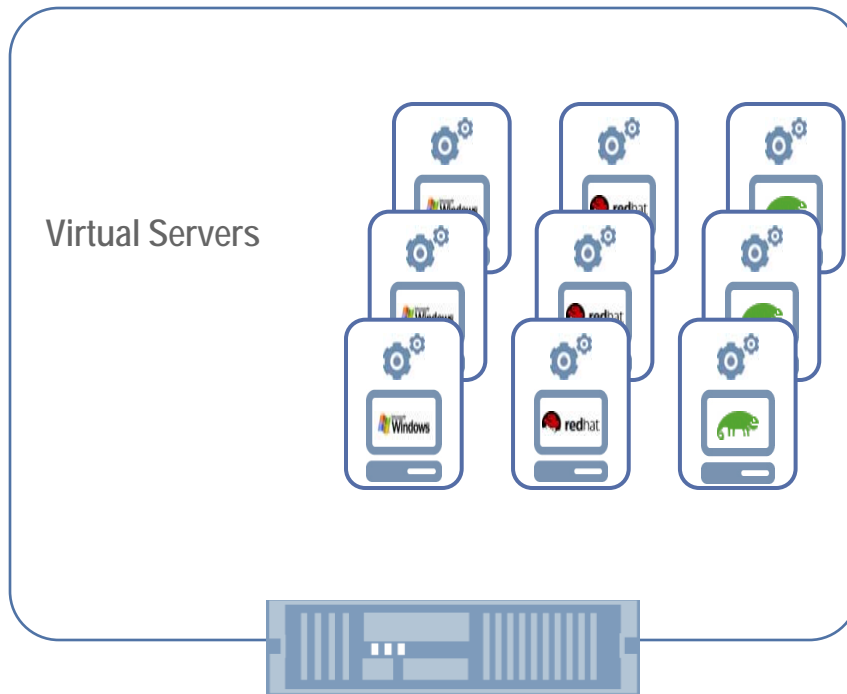
■ Virtualization & Management Services

- Full virtualization (on VTx hardware)
- Server resource management
- Create, control virtual servers
- Virtual devices: networks, disks, console
- Logical Volume Manager
- 32 and 64 bit unmodified guest OS's
- Dynamic virtual server migration
- Secure, small, stateless
- Based on certified Xen-enabled Linux kernel

■ Xen Hypervisor (64-bit)

- x64 Support (Xeon, Opteron)
- Virtualization assist in hardware
- Broad platform support

Virtual Servers



- **Logical Partitioning**
 - Up to 32 GOS's on a physical server
 - Fine grained resource controls
 - Full virtualization with VT & AMD-V
 - Unmodified 32 & 64-bit OS's
 - Fault containment and security isolation
- **Dynamic Capacity**
 - More Virtual CPUs than physical
- **OS Install**
 - CDROM, ISO Images, Network
- **OS Boot**
 - Disk, PXE, CD-ROM
- **Graphical Console**
 - SVGA/Keyboard/Mouse

Virtual Server Networking Options

Virtual Server Networking Options

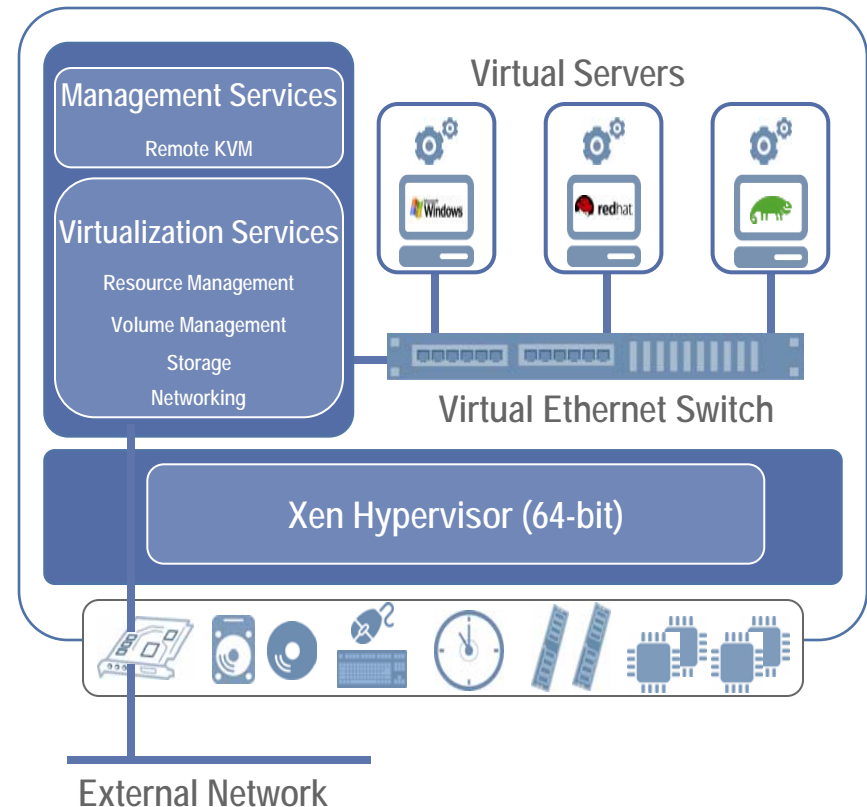
- Isolated (no Virtual NICs)
- 1 to 8 Virtual NICs per virtual server
- Virtual NICs can be plugged into a Virtual Ethernet Switch

Virtual Ethernet Switch

- Connects Virtual Servers to external connectivity
- Connects VSs to other VSs via a private internal virtual switch

Physical Devices

- 1 to 8 physical NICs per server



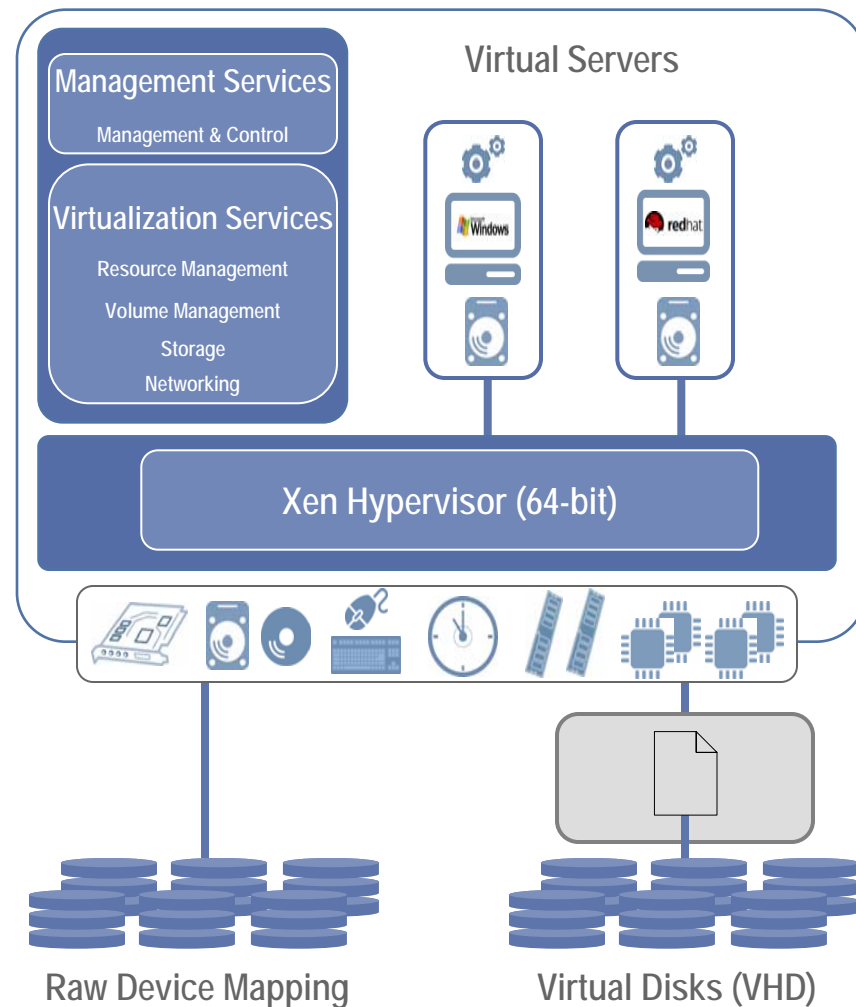
Virtual Server Storage Options

Raw Block Devices

- Access to raw LUNs
- "Pass-through" block device
- Physical to Virtual Clustering
- Clustering of Virtual Servers
- Enables array-based software operations in the guest
 - SCSI commands are passed through
- LiveMigrate is enabled for VSs with raw LUNs
 - Target server must be able to see the underlying raw LUN
- Excellent Performance

Virtual Disks

- File encapsulation (MS VHD format)
- Device transparency
- Storage type is transparent to guests
- Can be extended via LVM
 - Shrinking is not supported
- Can be easily copied, exported (just a file)



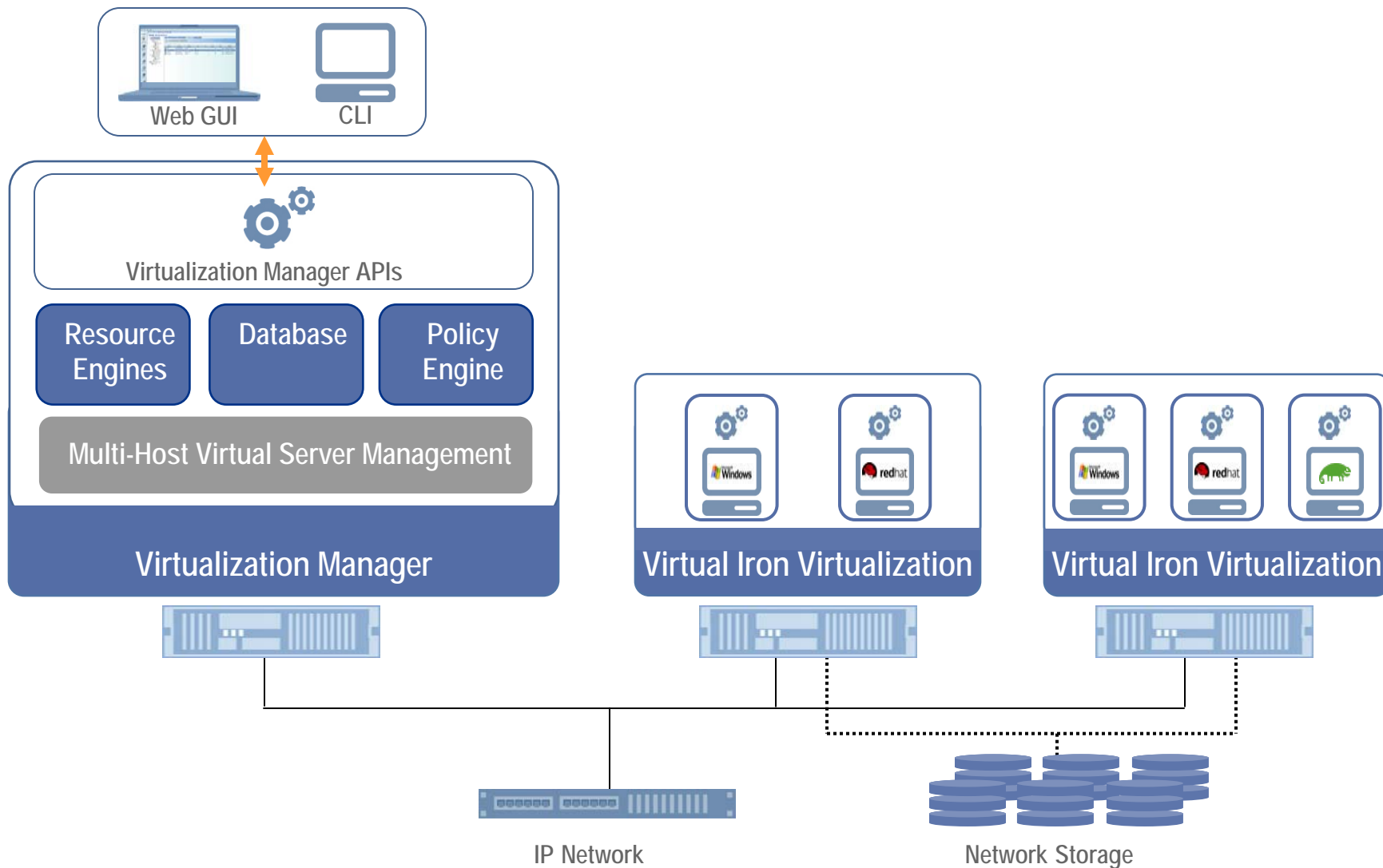
virtualiron



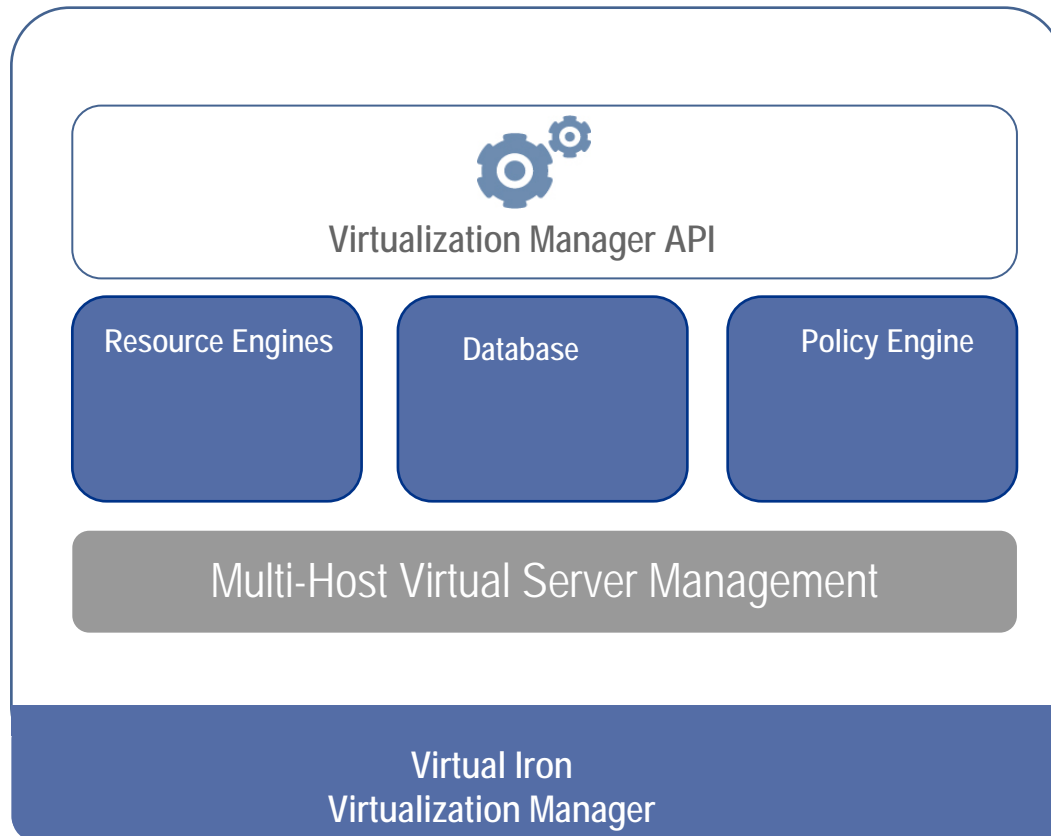
Virtual Infrastructure

Virtual Infrastructure Architecture

Virtual Infrastructure Architecture



Virtualization Manager



Virtual Infrastructure

- Virtual Environment Creation
- Visual Status Dashboards
- Access controls

Virtual Server Control

- Manage, Suspend, Migrate, LiveMigrate, LiveCapacity

Resource Management

- Bare metal provisioning
- Auto hardware discovery, monitoring

Policy-based Automation

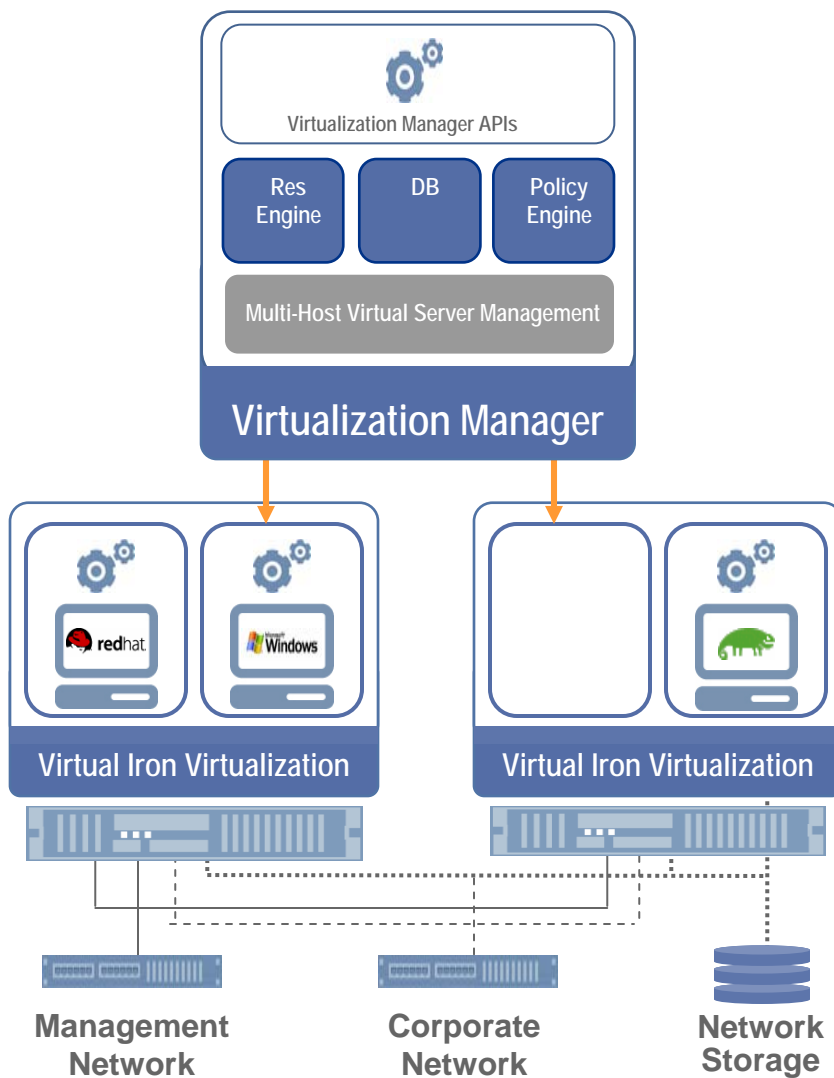
- Capacity Management
- Availability services
- Rules Engine, Statistics, Event Monitor

System and Utilization Reports

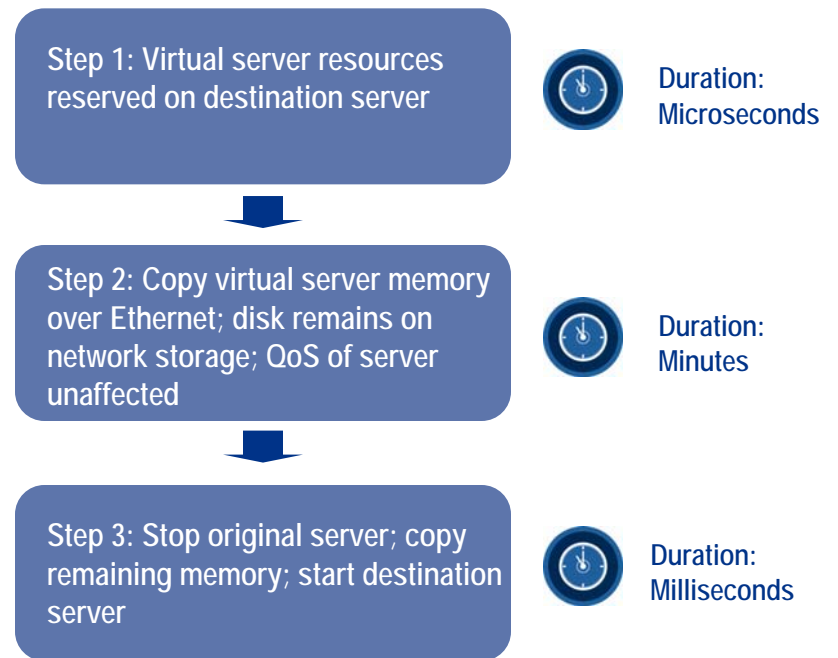
- Resource utilization
- System events

Programmable (API, Scripts, Rules)

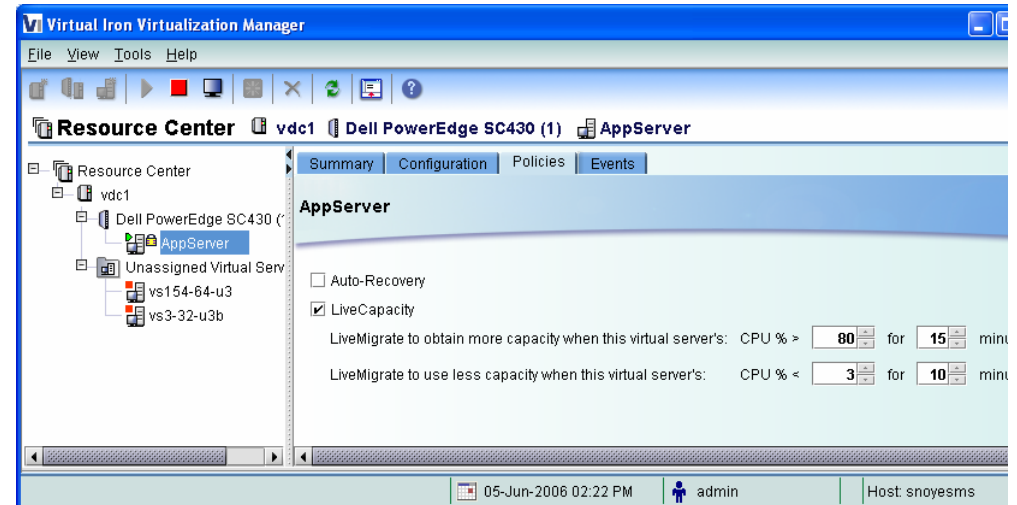
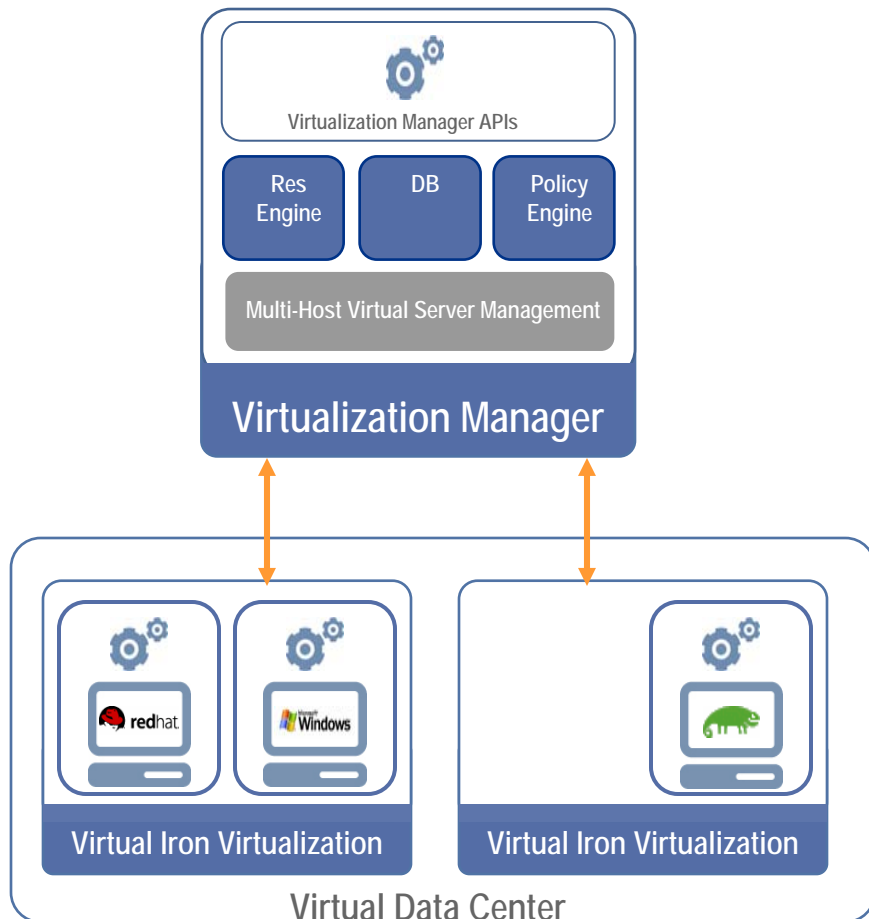
Virtual Infrastructure – LiveMigrate



LiveMigrate moves a running virtual server from one physical server to another, co-ordinated by the Virtualization Manager



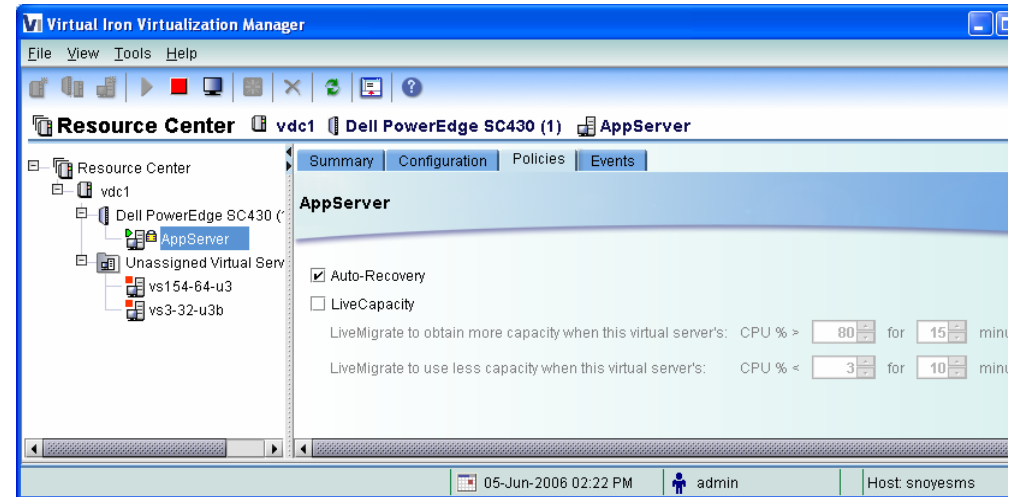
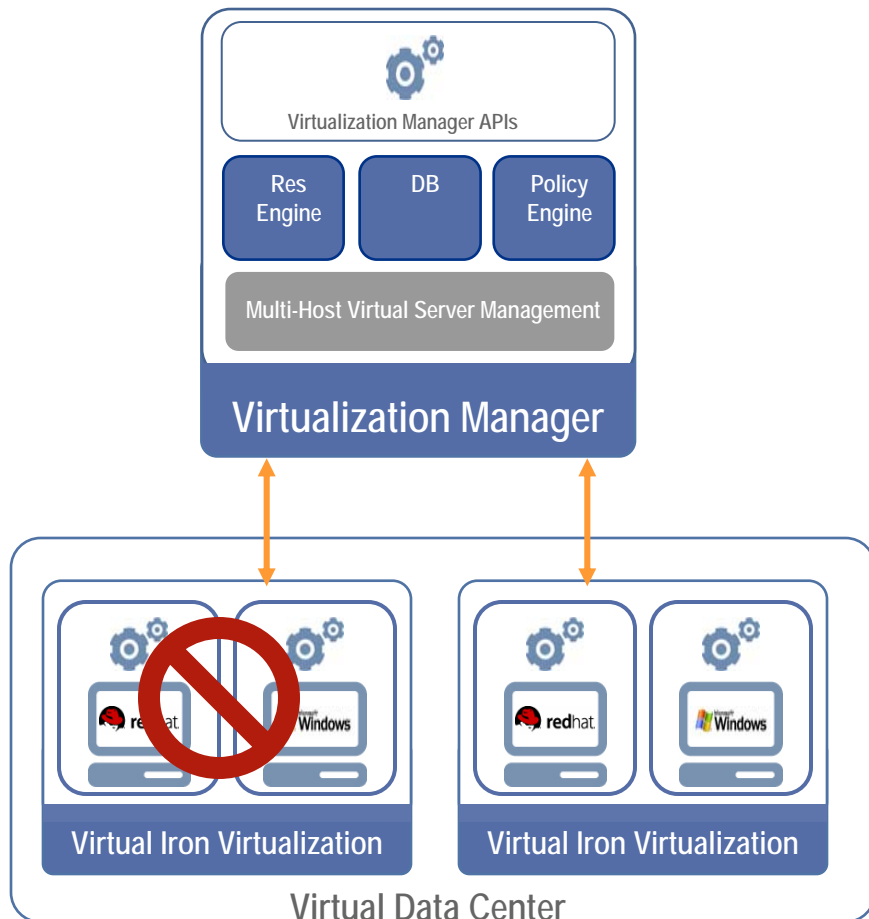
Virtual Infrastructure – LiveCapacity



LiveCapacity

- Scheduling across a shared pool of resources
- Continuously samples performance data from every server and every VS in the VDC
- Policy driven scheduling decisions
- Uses LiveMigrate to continuously optimize
- Reacts to adding or removing servers from VDC

Virtual Infrastructure – LiveRecovery



LiveRecovery - high availability for all your servers

- Losing a server in a VDC means fewer resources, not lost virtual servers
- Impacted virtual servers are relocated & restarted on remaining servers
- Placement automatically optimized
- Virtualization Manager handles all set-up and configuration
- With none of the cost and complexity of clustering